# **budder** groove system

Budder Groove System (BGS) is a merchandising kit of parts designed to address the unique retail needs of the cannabis industry.

**Budder Groove System™** - 2023 CMA7 Submission



#### **Countless Configurations**

Popular configurations include undercounter, on-counter and 360 degrees.

### Supports all product types and hardware

Works with the most popular cannabis packaging and hardware form factors. To boot, BGS is always being updated to accommodate the latest industry offerings.



#### Simple

The groove base makes it easy to plug and play merchandising elements with flexibility and simplicity.

#### Affordable

Value engineering to be able to offer this complete system at a reasonable price.

#### Customizable

Everything from material, finish, color and printing is fully customizable while maintaining plug and play functionality.

#### Update-able

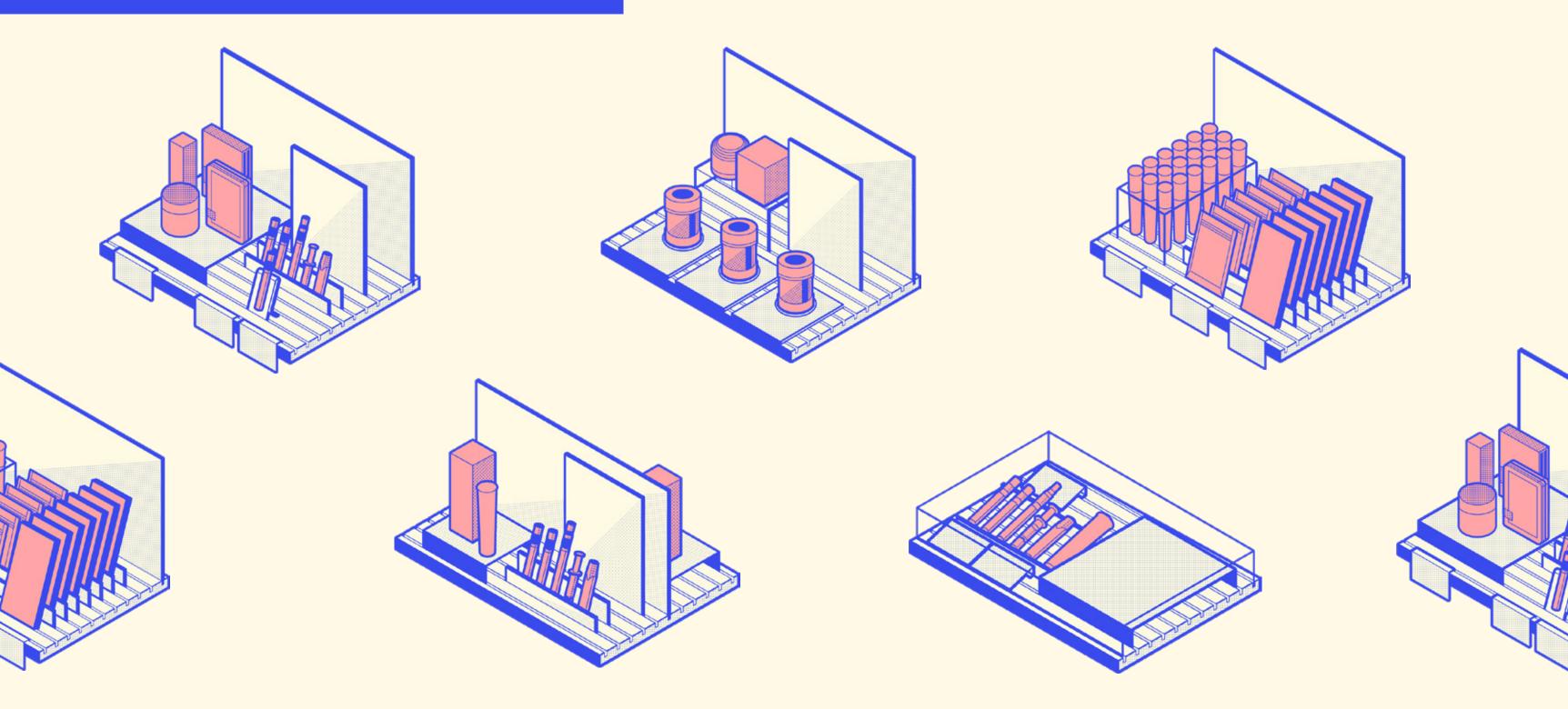
Period promotions, brand stories, education collateral - on-shelf communication is key to standing out. BGS makes it easy to update printable elements.



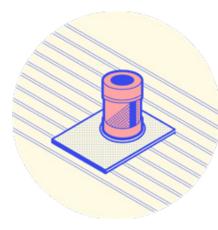
### Sleep on a Cloud Indica



#### COUNTLESS WAYS TO CONFIGURE

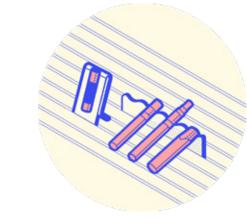


#### **A SOLUTION FOR EVERY PRODUCT**



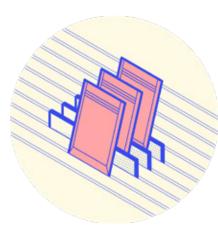
#### Flower

Flower comes is many shapes and sizes and customers want to see, smell and learn about the product details. BGS Flower Coasters make this easier to achieve while keeping compliance and safety in mind.



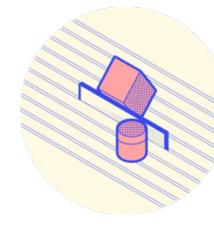
#### Vape

Vape cartridges, pens and batteries come in a wide variety of shapes and sizes. BGS Pen Stands come in 3 designs accommodating most form factors. For the small percentage that do not fit the stands, BGS Wiggle Rib provides a resting point for even the most odd shaped pens and vape hardware.



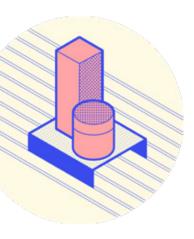
#### **Edibles**

Edibles come in many shapes and sizes. Using the BGS Rib helps tall thin products (such as mylar bags/papers/etc) to stand upright and get attention.



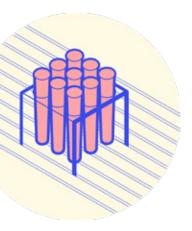
#### Concentrate

Concentrates, topicals, edibles, and many more cannabis products come in small boxes which can be a challenge to merchandise effectively. BGS Ribs can help display these items on an angle making them easier to see and read.



#### **Topical**

The BGS Risers are fabricated from powder coated bent steel and available in numerous sizes. Risers are excellent tools for merchandising - grouping and elevating products - and taking printed magnets to provide more branding and communication opportunities.



#### Other

Straight and tapered wall drams, lighters, papers, grinders, etc, cannabis accessories/ packaging comes in all sorts of shapes and sizes. BGS has solutions for many of these form factors, and adding more daily.



### **BGS for Brands**

You have great products and a solid brand but your shelf presence could show that off better. BGS will help:

- Show up fast and look good
- $\cdot$  Tell your brand's story
- $\cdot$  Do a lot with a small foot print
- Elevate your products

## BGS for Dispensaries

Shopping cannabinoid products is a new thing for most customers. Thoughtful merchandising that emphasizes customer education, product accessibility and trusted guidance goes a long way.

- Standardize the ways brands and products show up on your shelves
- Swap in/out sales, edu, promotional materials quickly and easily
- Help shoppers feel informed when making purchase decisions



#### **ON-COUNTER CONFIGURATION**



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#### Direct Printed Acrylic Storycard

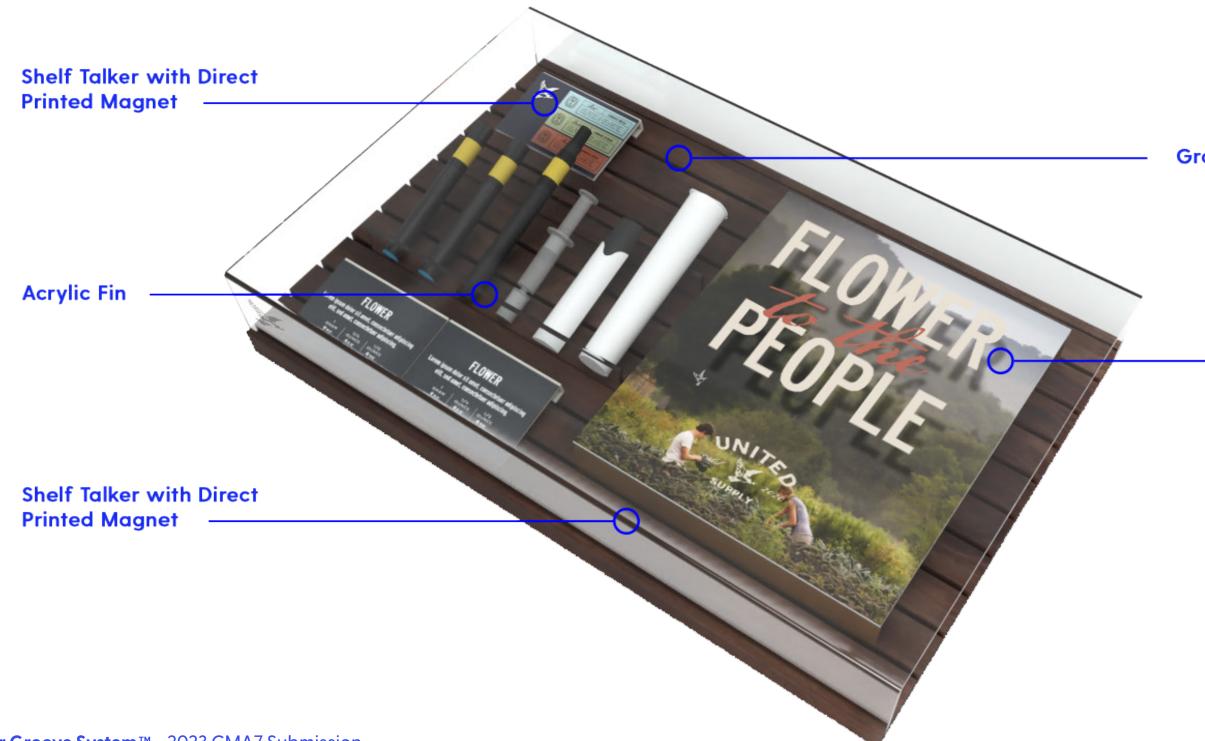


**Universal Pen Stand** 

Shelf Talker with Direct Printed Magnet

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#### UNDER-COUNTER CONFIGURATION

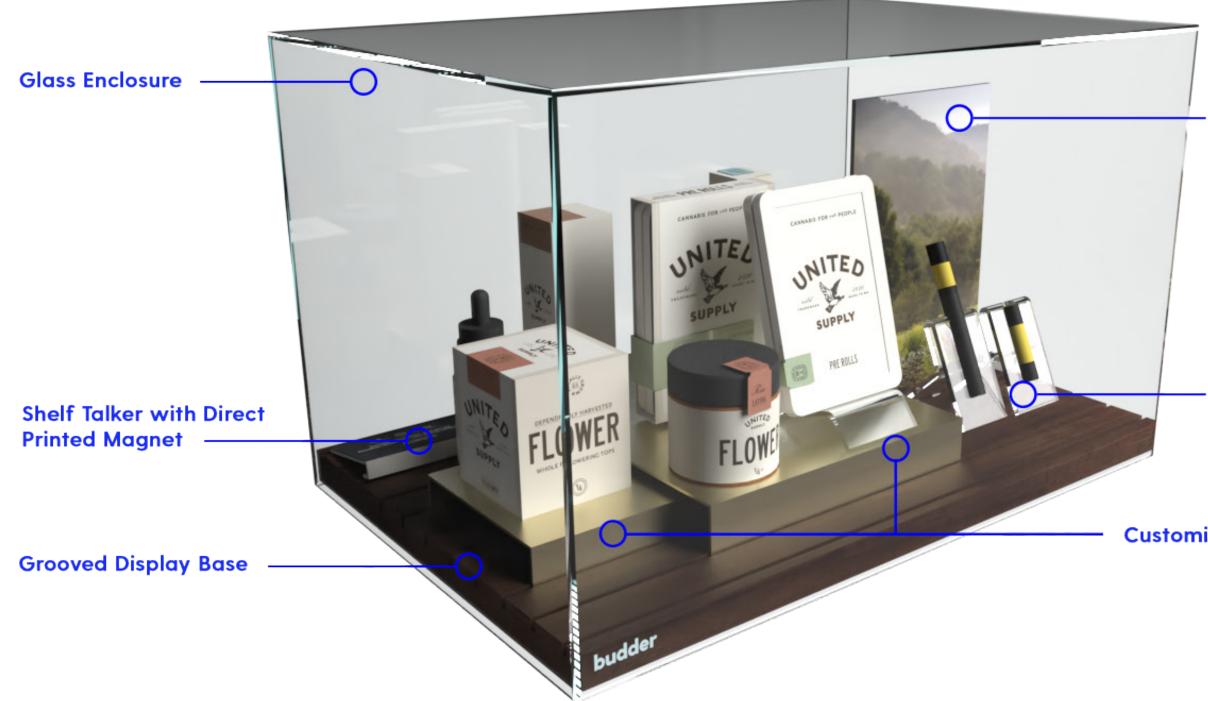


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Grooved Display Base

Riser with Direct Printed Magnet

#### 360 DEGREE CONFIGURATION



#### Direct Printed Acrylic Storycard

#### **Universal Pen Stand**

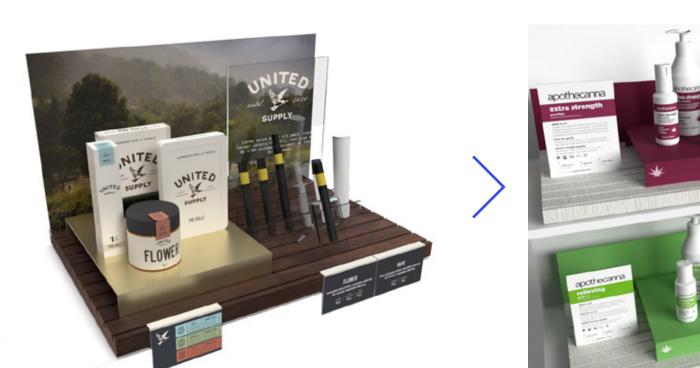
#### Customizable Risers

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### Scalable

Small Display

BGS is an ecosystem of visual merchandising components that can grow with brands and retailers. Pieces are easily swapped out, updated, and scaled from small displays to larger full fixture solutions.



Shelf Display

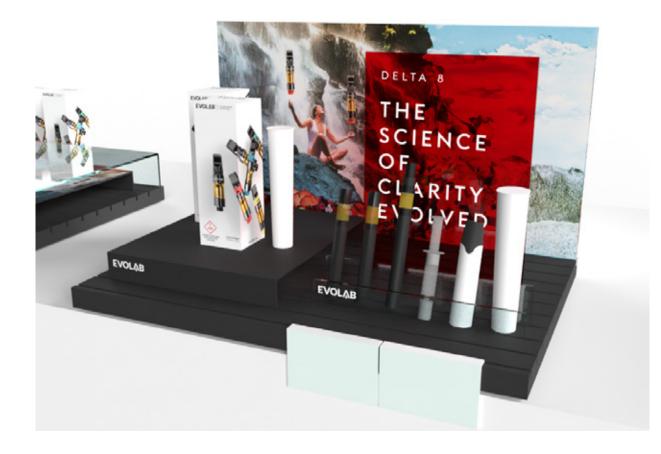


#### **Fixture Display**



### Flexible

Where products are placed in store will determine how your display should be configured. BGS is designed to function in any area of the dispensary whether on shelf, under counter, or as a free standing display. BGS offers a flexibility that is unmatched in retail.



#### **On-Shelf configuration**



#### Under-shelf configuration with security glass

## Updatable

Easy to update collateral printed in store or on subscription following a marketing calendar; update pricing, support period promotions, new product launches, rolling marketing campaigns, etc.

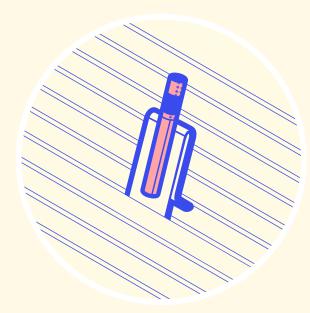
Budder provides services to help design, strategize and manage collateral programs on an ongoing basis.

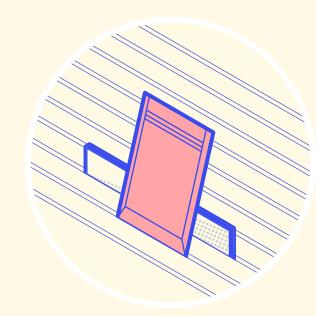
printed inserts

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#### magnetic graphics



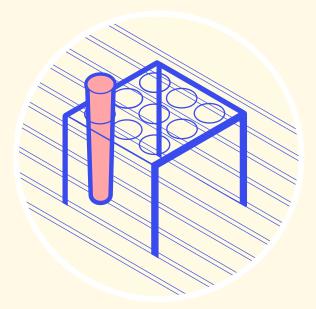






### **A Budder Solution for Merchandising Cannabis Products**

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# Thank you.