



LABSHARE

Pitch Deck

Engineering Services of Tomorrow

PROBLEM

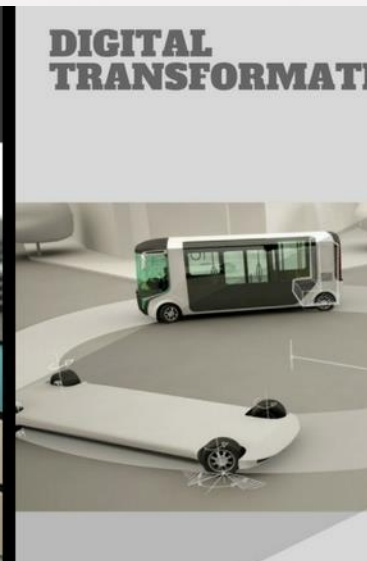


SMB size engineering service firms are facing difficulties to manage their **assets** properly and **sell their solutions and capacities**.

Large companies are suffering from having access to exceptional innovators, **audited** niche engineering services and capacities **when they need it on affordable price range**.

There is no **effective, trusted way** for companies to find and make business with small specialised engineering service firms.

THE SOLUTION



SAVE MONEY

Matchmaking ,Brain' managing engineering firms' capacities and assets (deep learning algorithm(s) – on the roadmap) to offer the best service deals for companies who need external know-how and resources.

TRUST

Auditing process by a 3rd party (TIC player)

Identity and transaction management by Blockchain stack (on roadmap)

TIME TO

MARKET

Certification of Compliance covering global markets



LABSHARE INTELLIGENTLY MATCHING
NEEDS WITH BEST IN CLASS
ENGINEERING CAPABILITY AND CAPACITY

IDEA

RESEARCH

DEVELOPMENT

DESIGN

VERIFICATON

MANUFACTURE

CERTIFICATION

MARKET INTRODUCTION STRATEGY & ROADMAPPING

MECHANICAL, OPTICAL, EM & THERMAL DESIGN & MODELLING

BENCHMARKING & INNOVATION MANAGEMENT

ENGINEERING CHANGE MANAGEMENT

PROTOTYPING & RAPID PRE-PRODUCTION ROUTES

MANUFACTURING AUDIT & EFFICIENCY BOOST

SUPPLY CHAIN INNOVATION & MANAGEMENT

PERFORMANCE, SAFETY, EM & CHEMICAL TESTING

SOFTWARE ENGINEERING, EVALUATION & CHANGE CONTROL

QUALITY MANAGEMENT AUDIT & CONSULTING

DIGITAL TRANSFORMATION CONSULTING & INSTIGATION

TECHNICAL FILE CONSULTING & MANAGEMENT

PRODUCT COMPLIANCE MANAGEMENT

GLOBAL MARKET ACCESS – ROUTE TO CERTIFICATION

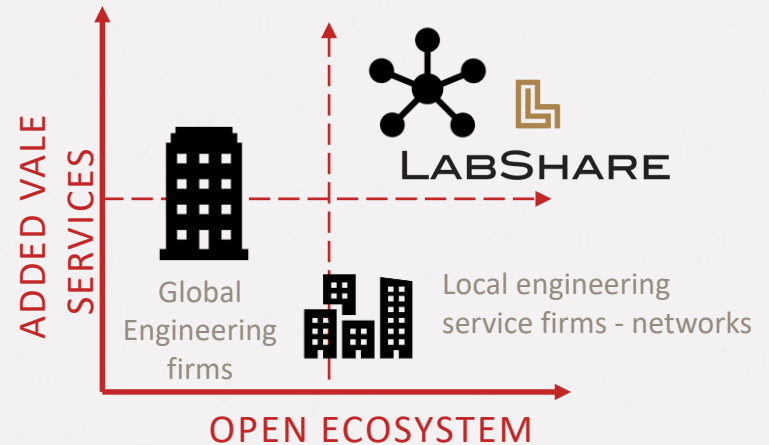
MARKET VALIDATION

OPPORTUNITY

- **50B+ EUR emerging Engineering Service market demand in the EU**
- Co-development, Co-Creation opportunities
- Open Innovation Interface
- Trusted Ecosystem

THREAT

- Global Engineering Service companies opening Open Innovation Ecosystems (Segula, Bertrandt, Accenture, Tata Consulting)
- Global Manufacturing companies enter Engineering Service segment (NOKIA, GE, Philips)
- Global IP providers enter Engineering Service segment (ARM, NVIDIA, Intel, IBM)



BUSINESS MODEL

BASIC

FREE

- Display selected services
- Article in Blog section
- ASK the EXPERT program

COMMERCIAL

3000EUR / year FEE + 10%
commission

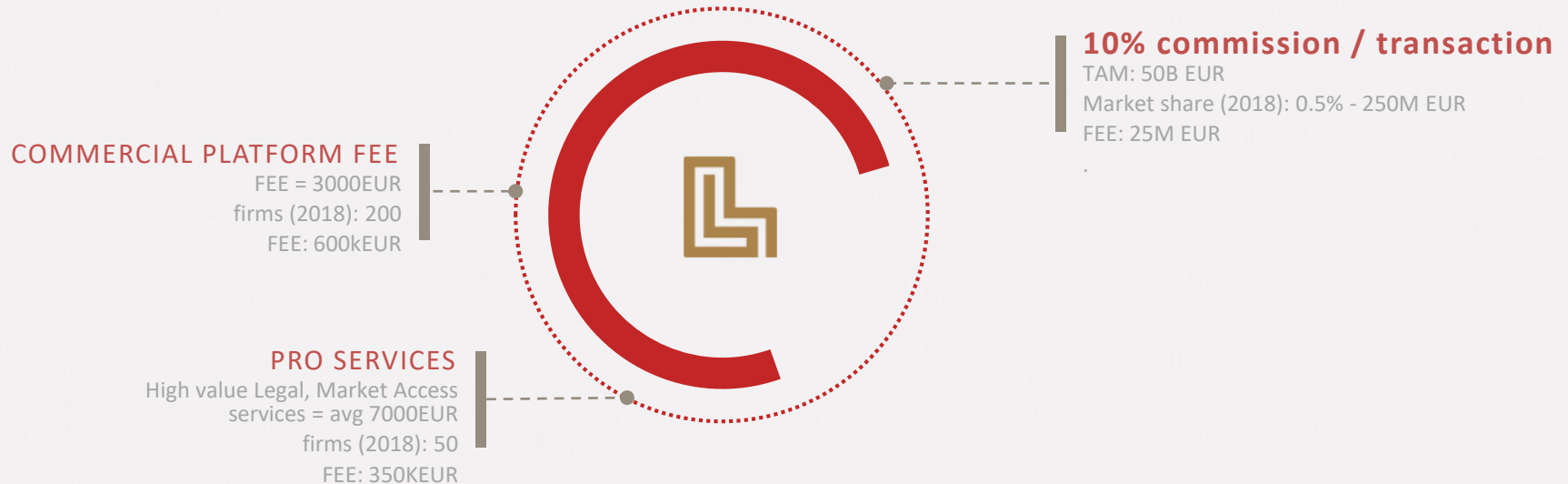
- BASIC +
- Capacity optimisation
- Commercial programs
- VIP program
- Innovation deals
- Basic B2B Sales package

PRO

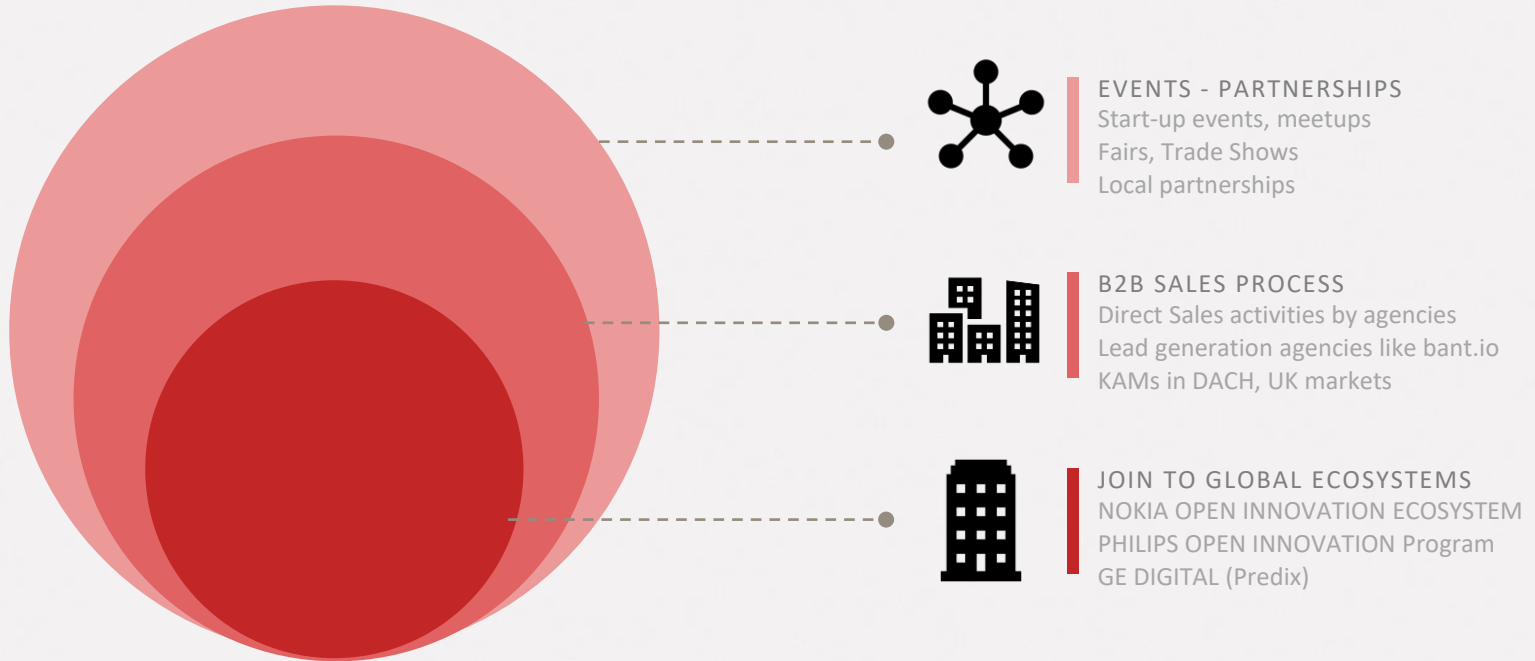
Custom fee + 10% commission

- Commercial +
- Pro B2B Sales package
- BDM services
- Global Market Access
- Co-Development program
- Investment opportunities

REVENUE MODEL



GO-TO-MARKET



PRODUCT



Engineering Services with Human Intelligence

TAKES CARE OF YOUR ENGINEERING NEEDS

BE PART OF IT

START A PROJECT

Engineering Services with Human Intelligence



PROFESSIONAL
**DESIGN
EXPERIENCE**

labsharegroup.com



PROFESSIONAL
**SERVICE
EXPERIENCE**

labsharegroup.com

Open network of engineering
firms - Open Innovation –

Each firm reflects the ideas of innovations, engineering authenticity, deep domain know-how and is integrated into the LabShare platform to offer a seamless set of high-value services with the same consistent approach to speed up the innovation process.



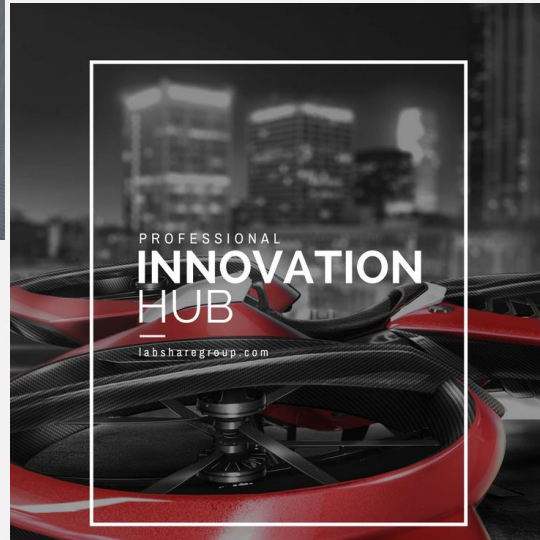
PROFESSIONAL
**GLOBAL
SOFTWARE
CERTIFICATION**



PROFESSIONAL
**CAPACITY
DEALS**
labsharegroup.com



PROFESSIONAL
**ADVANCE
BOOKING**
labsharegroup.com



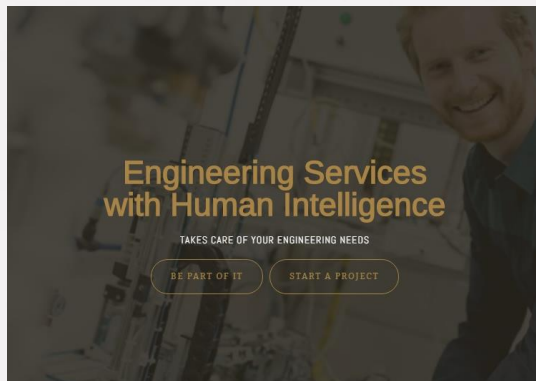
PROFESSIONAL
**INNOVATION
HUB**
labsharegroup.com



PROFESSIONAL
**VIP
PROGRAM**
labsharegroup.com

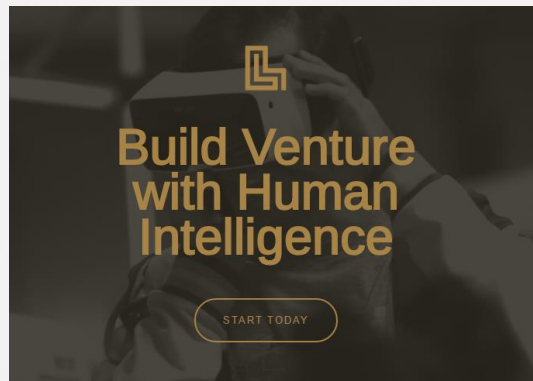
PROGRAMS |

WE ARE ONLINE |



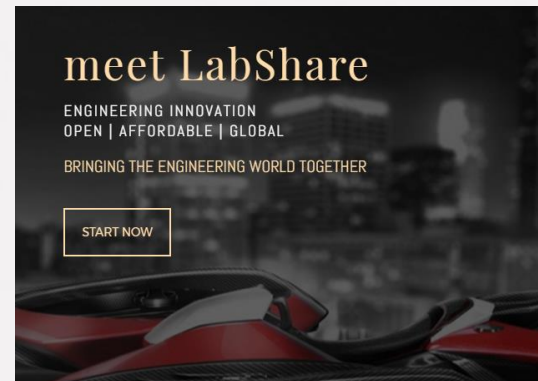
LabShare Platform front-end

EXPLORE



Business landing page

EXPLORE



Online pitch deck

EXPLORE

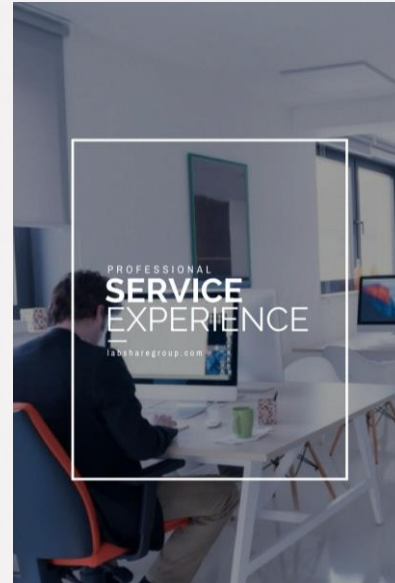
ONLINE KNOWLEDGE BASE



EXPLORE



EXPLORE



EXPLORE

PROJECT TEAM



Tibor Zahorecz
Sales, BDM,
Digital Platform



Zoltán Karászi
TIC, Engineering sector,
Strategy



Dr Gareth Jones
LED, Lighting, medical
sectors, MAS Certification



Péter Popovics
Energy sector
Energy efficiency



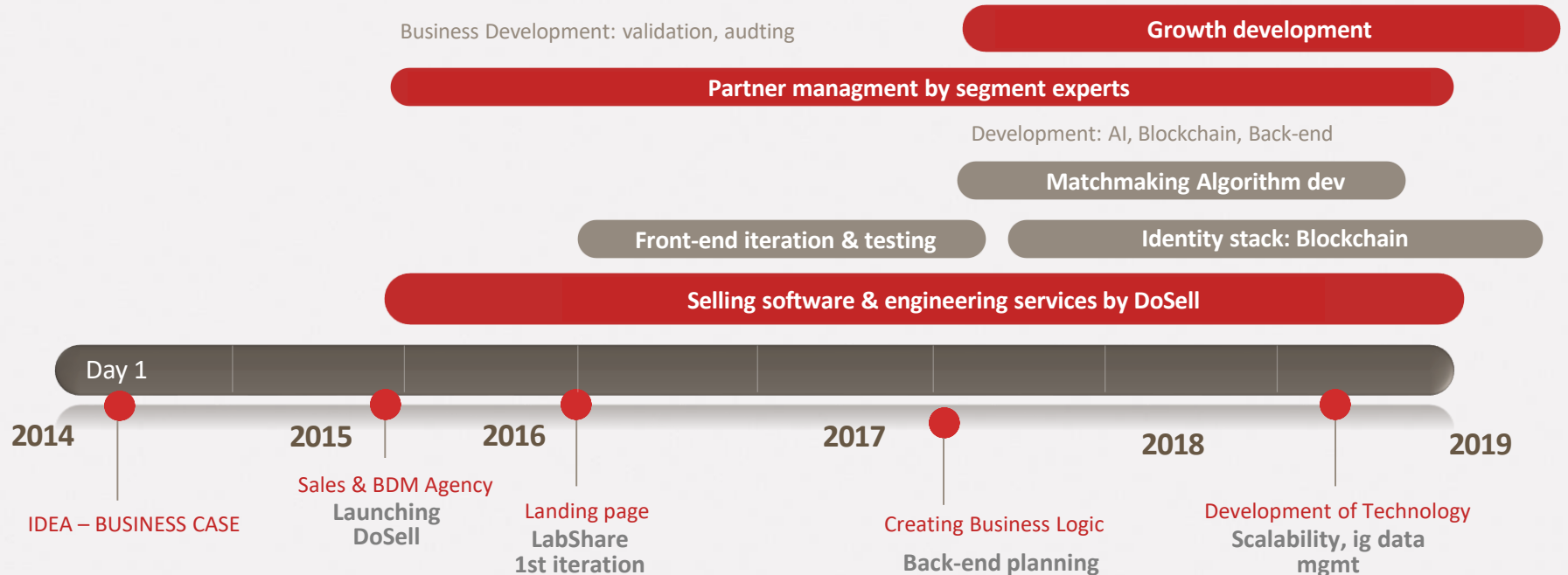
Ferenc Molnár
Technical stacks:
Java, AI, Blockchain

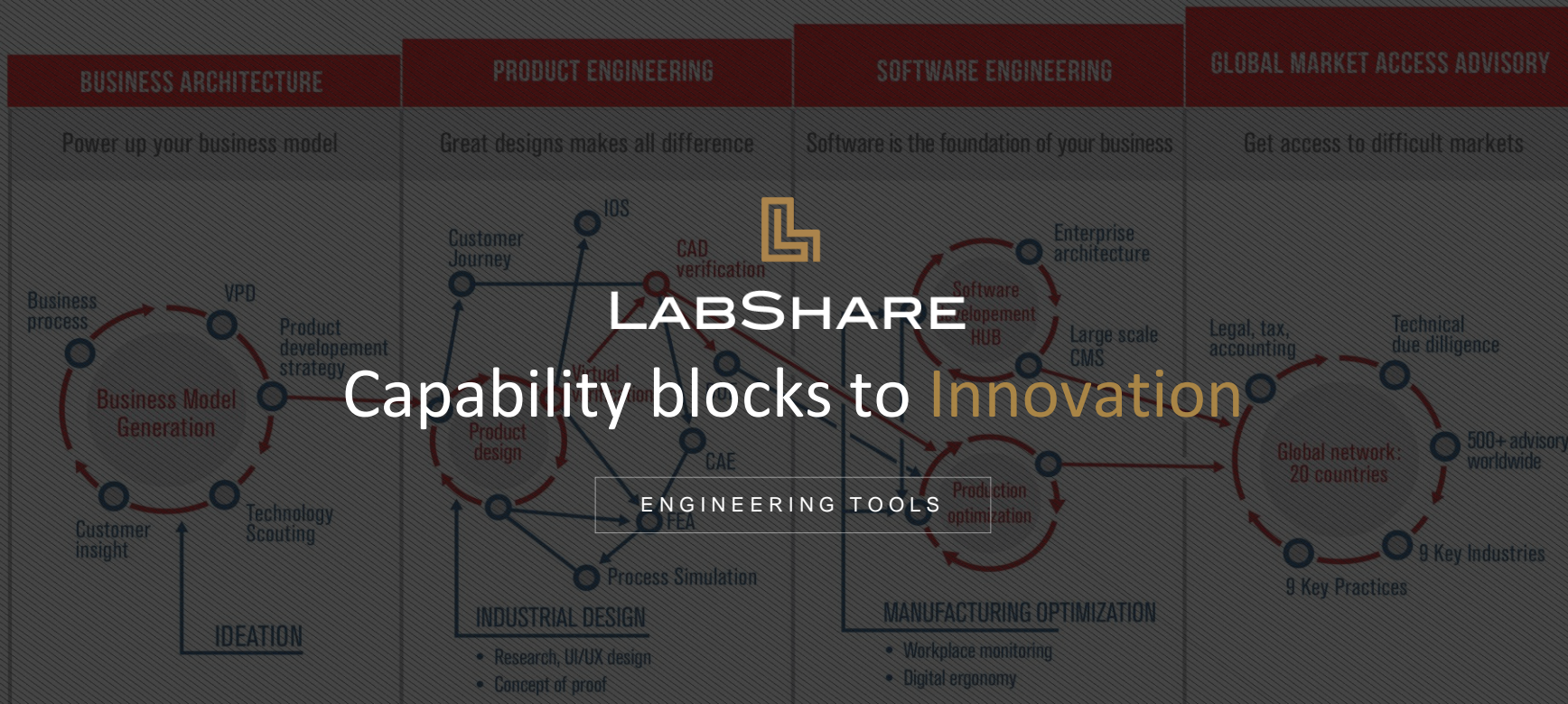


Dr Márton Horváth
Legal, Compliance

TIMELINE CHART

HISTORY & FUTURE





LABSHARE

Capability blocks to Innovation

ENGINEERING TOOLS

■ Focus process

■ Support process



LABSHARE

Next level of customer experience

CASE STUDIES

ITEM	TARGET VALUE	UNIT	MEASURED VALUE	UNIT	CV	UNIT	TOLERANCE
WBC	8.65	10 ⁹ /L	8.65	10 ⁹ /L	8.65	%	0.65
RBC	30.57	10 ¹² /L	30.57	10 ¹² /L	30.57	%	0.57
HGB	9.38	g/L	9.38	g/L	9.38	%	0.38
HCT	60.05	%	60.05	%	60.05	%	0.05
RDW	9.38	%	9.38	%	9.38	%	0.38
PLT	60.05	10 ⁹ /L	60.05	10 ⁹ /L	60.05	%	0.05
MPV	9.38	%	9.38	%	9.38	%	0.38

diatron



LABSHARE
Design Experience

BETTER PRODUCTS



LABSHARE

Be part of our story

We are an open platform
Be our member

ABOUT US