

### PROJECT BRIEF

In just four weeks produce a memorable experience on behalf of eight Sperry executives and three members of their lead agency that would unify the team, inspire future product developments and ensure that Sperry remains rooted in what was the foundational brand platform—the sea.

#### DIRECTION

Inspired by four pillars: team building, adventure, inspiration and the need to unplug, Downeast galvanized a fresh management team through shared experiences, authentic maritime inspiration and the discovery of both individual and shared limitations through this crafted adventure—and more so—how to overcome them.

Marking a clear turning point for the brand, Downeast delivered the creative discovery and team building experience Sperry required to solidify a cohesive vision and steer the course ahead from a \$400m shoe company to a billion dollar lifestyle brand by 2020.

### RESULTS

"Our mission is to ignite the human spirit through sea-based discovery and adventure. As a management team, I could certainly feel that spirit being ignited as we went through the few days. The opportunity to experience that as a team was incredibly powerful."

Rick Blackshaw, President











## GALLERY

In our high foot-traffic gallery space on the streets of Portland, Maine, Sperry was welcomed with a custom gallery show consisting of locally harvested driftwood that our artists hand painted with an inspirational maritime color palette. While the show was for Sperry Downeast, it hung in our space for about six weeks and was one of the most popular gallery shows to date.











### DESIGN IS IN THE DETAILS

In Downeast, every piece of design was thoughtfully produced to inspire. Not only were these pieces designed in house, but lugged island to island and set up for the guest's arrival at each stage of the journey, ensuring a comfortable and creative atmosphere would make way for key conversations, bonding and discovery.













# JOURNAL

Perhaps the most essential facet of the experience, the locally-crafted, hand-stitched leather journal held probing prompts that pushed the team to dive into the maritime environment and evaluate how Sperry could continue to remain rooted in the sea while evolving forward. At various stages we budgeted journaling time into the itinerary and in these quiet moments—whether sailing across Casco Bay or on a remote Maine island—Sperry logged memories that will continue to inspire the brand and the creatives behind it.

\*While we wish you had this beautiful hand crafted journal in your hands, the excerpts in the following pages have been pulled to better understand the depth held within.



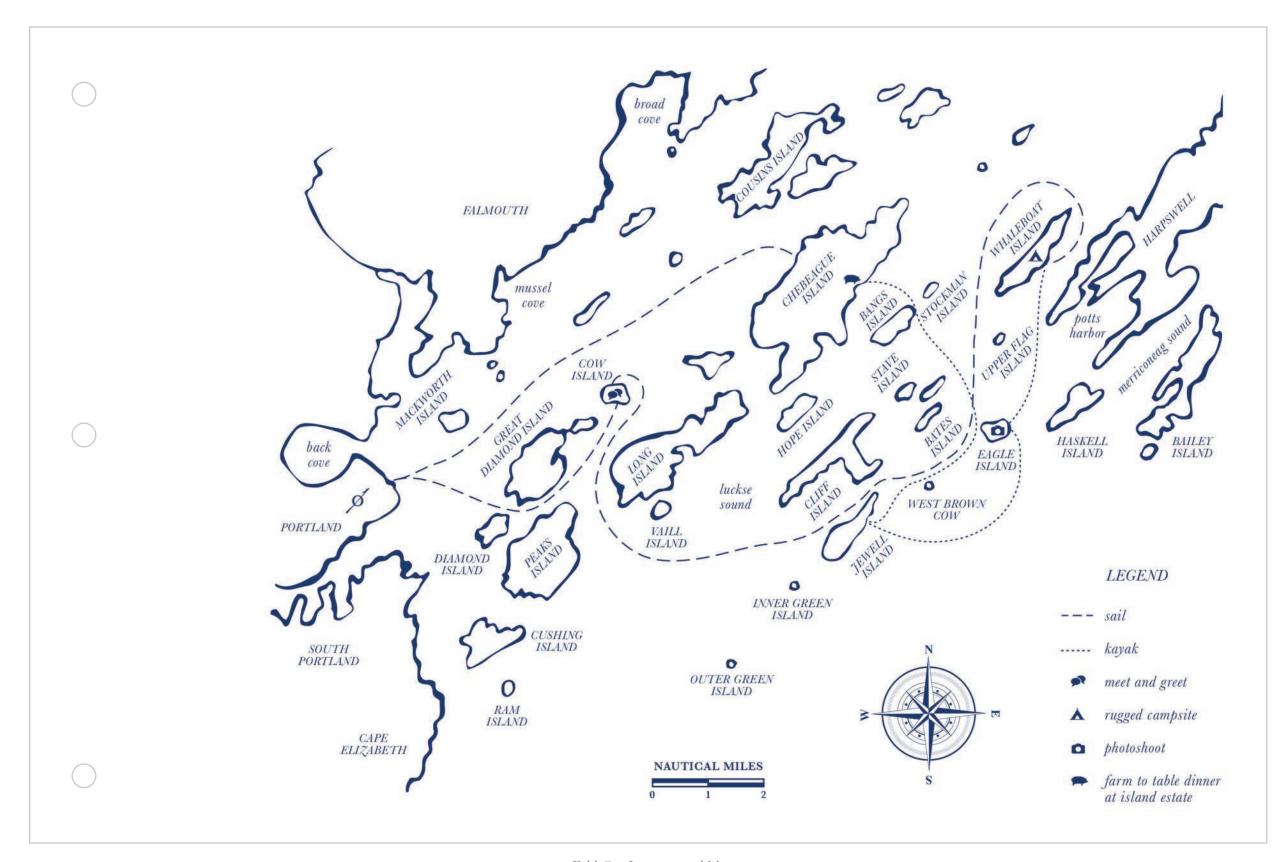














WED	0930	Arrive at KINGSPØKE HQ	high tide: 0958 / 2209
07.29		Meet & Greet	low tide: 0346 / 1552
	1030	Depart KINGSPØKE	sunrise: 0525
	1130	Take Schooner to Cow Island	sunset: 2008
	1300	Character of the Sea visit	
	1400	Set sail from Cow Island	
		Lunch	
	1630	Arrive at Whaleboat Island	
THURS	0800	Yoga & Swim	high tide: 1047 / 2259
07.30	0900	Breakfast	low tide: 0435 / 1642
	1000	Kayak instruction course	sunrise: 0526
	1030	Depart island by kayak	sunset: 2007
	1130	Arrive at Eagle Island	
		Historic site visit & photo shoot	
	1230	Depart Eagle Island	
	1330	Arrive at Jewell Island	
		Explore, photo shoot, lunch	
	1430	Depart Jewell Island	
	1600	Arrive at Chebeague Island	
		Shower, massage, light fare	
	1800	Cocktail hour	
	1900	Maine farm to table dinner	
FRI	0800	Yoga & Swim	high tide: 1136 / 2348
07.30	0900	Breakfast	low tide: 0523 / 1733
		MONO creative discussion	sunrise: 0527
	1130	MONO departs for airport	sunset: 2006
	1230	Sperry departs for Portland	
	1430	Arrive at Grain Surfboards	
	1530	Depart Grain Surfboards	



What characters in the Maine maritime scene are wearing Sperry's and who should be wearing them?		If I was on my own Odyssey Project, where would I be walking?
Where did my feet feel best? And worst?		Our tradition is the sea, are we taking care of it? Where can I / we give back?

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Our materials. Which ones are working? Which ones are not?		What would my childhood self be doing instead of journaling right now?
High tech vs. low tech — When does it matter?		How can the sea better authenticate our brand?

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	How will I ensure this experience better inspires our product, our brand and our people?		How will this experience better inspire me?	
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